

Contractor	Steelcase Inc.
Manufacturer's Product Line	Steelcase Inc.
Categories Awarded	1,2,3,5,6,7,8,9,10
New York State Contract #	PC66325
FID#	380819050
NYS Vendor ID#	1000009238
Prompt Payment Discount	No
Price List Name & Date	Steelcase PL 176 April 16, 2012

	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Answer	67.50%	68.50%	69.50%
Answer - Express 12	60.50%	61.50%	62.50%

	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Avenir, Context, S9000	68.00%	68.70%	70.00%
Avenir, Context, S9000 Express 12	60.71%	60.71%	60.71%

	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Kick, Montage, Post & Beam	64%	64.75%	65.50%
Kick, Montage, Post & Beam Express 12	57.00%	57.00%	57.00%

	Discount	Vol. Discount	Vol. Discount
Product Description		\$30,000	\$300,000
AP 40	69.30%	76.64%	76.64%

	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
c:scape	54.00%	54.00%	54.00%

	Discount	Discount	Discount
Product Description			

Frame One	50.00%	Negotiable	Negotiable
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000
Steel Seating (Excluding Leap, Think, Jersey, Cachet, Move, Node, Turnstone Seating, cobo, i2i, Leap Worklounge, Leap Worklounge Ottoman)	68.00%	68.50%	69.00%
Steel Seating (w/Exclusions) Express 12	61.00%	61.50%	62.00%
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000
Turnstone Seating	55.00%	55.00%	55.00%
Guaranteed Delivery (Calendar Days A/R/O)	20 Days a/r/o		
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000
Amia, Cachet, Move, Node, cobo, i2i, Reply, Leap Worklounge, Leap Worklounge Ottoman	54.00%	54.00%	54.00%
Amia, Cachet, Move, Node, cobo, i2i, Reply, Leap Worklounge and Ottoman Express 12	47.00%	47.00%	47.00%
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000
Leap, Think, Jersey	59.10%	59.10%	59.10%
Leap, Think, Jersey Express 12	52.10%	52.10%	52.10%
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000
Steelcase Wood & Wood Seating (Excluding Walden and Siento)	56.50%	57.50%	58.00%
	Discount	Vol.	Vol.
		Discount	Discount
Product Description		\$75,000	\$300,000

Walden Wood and Siento Seating	54.50%	55.50%	56.00%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$100,000	\$300,000
Coalesse (Excluding Carl Hansen Seating/Tables)	55.00%	Negotiable	Negotiable
Manufacturer's Warranty		Coalesse 10 year Warranty unless listed oth	
	Discount	Vol. Discount	Vol. Discount
Product Description		\$100,000	\$300,000
Flex Frame, media:scape, media:scape mini, media:scape mobile	50.00%	Negotiable	Negotiable
	Discount	Vol. Discount	Vol. Discount
Product Description		\$100,000	\$300,000
Visual Worktools (Excluding eno)	50.00%	Negotiable	Negotiable
(Other pricing sheet pages cover Groupwork, Universal Tables, Convene, Victor2, Duo, Table Power and Communication, Post and Beam)			
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Ellipse	66.75%	66.75%	66.75%
Ellipse Express 12	59.75%	59.75%	59.75%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Universal Bins and Shelves, Universal Pedestals, Universal Worksurfaces	64.00%	64.75%	65.50%
Express 12	57.00%	57.75%	58.50%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000

Steel Storage and Universal Storage (Excluding Universal Bins and Shelves and Universal Pedestals)	66.75%	66.75%	66.75%
Express 12	59.75%	59.75%	59.75%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
Turnstone (Excluding Kick Systems, Turnstone Pedestals, Tower Too)	55.00%	55.00%	55.00%
Guaranteed Delivery (Calendar Days A/R/O)	20 Days a/r/o		
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$300,000
TS Series Storage	60.00%	60.00%	60.00%
Guaranteed Delivery (Calendar Days A/R/O)	20		
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$100,000
Nurture Casegoods and Seating (Excluding Over Bed Tables and Steelcase, Turnstone, and Coalesse Co-Branded Products)	50.00%	50.00%	Negotiable
	Discount	Vol. Discount	Vol. Discount
Product Description		\$75,000	\$100,000
Low Profile Raised Floor	64.00%	64.00%	64.00%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$50,000	\$150,000
Modular Power	43.75%	46.88%	50.00%
	Discount	Vol. Discount	Vol. Discount
Product Description		\$50,000	\$150,000
Privacy wall	55.00%	57.50%	60.00%

Product Description	Discount	Vol.	Vol.
		Discount	Discount
QT Pro	55.00%	\$50,000	\$150,000
Manufacturer's Warranty	5 Years Limited	57.50%	60.00%

Product Description	Discount	Vol.	Vol.
		Discount	Discount
Details	55.00%	\$50,000	\$100,000
		55.00%	Negotiable

Awarded Categories (see above)

Authorized Dealers	Yes - See Authorized Dealer Page
Authorized Dealers are designated to receive payment directly	Yes - See Contact Information page to review

Inside Delivery +% of net	Downstate	Upstate
	21%	17%

Cal 133 Compliance	Incorporated in Price List unless listed other
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Delivery	90 Days a/r/o
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Minimum Order	none
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Will honor orders for less than the minimum order?	N/A
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Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice.	N/A
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Contractor will honor orders for less than the minimum order and ship at no additional cost	N/A
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Accepts NYS Procurement Card for orders not to exceed \$15,000	Yes
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Limits the maximum acceptable card amount to less than \$15,000	\$15,000.00
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Additional Discounts for Procurement Card?	0%
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Manufacturer's Warranty	Limited Lifetime, unless otherwise noted ab
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Electronic Access Ordering (EDI)?	Yes
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Minority or Women Owned	No
NYS Small Business	No

Contact for copy of Price List and Dealer Information:	Joseph Wagner
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Email:	jwager@steelcase.com
Website:	www.steelcase.com